



Call today for Comfort, Reliability & Savings

Don't wait! Call to schedule your fall maintenance checkout today before that first really cold day arrives!

Dear Valued Customer:

Lots of things have happened this year at **T.J. Eckardt Associates, Inc.** We proudly celebrated our 38th anniversary on March 1st and all of us here would like to extend our sincerest thanks for your continued patronage and for choosing us as your heating and cooling contractor. And as happy as that occasion was and in case you don't already know, sadly on June 10th our founder and president, Tom Eckardt, who was also my husband and business partner for 32 years, suddenly passed away. We have made it our mission to carry on his legacy of hard work and dedication and his vision to continue to grow and expand **T.J. Eckardt Associates, Inc.** to new heights.. Tom left very large shoes to fill but his vision has now become our vision and responsibility and in so doing, we carry on and honor him. So, as difficult as it may be at times for me and everyone else, it's business as usual around here. We will continue to strive on and be the best at what we do and continue to offer prompt, professional service and attention to all of your heating and air conditioning needs just as he would've wanted and as we've always tried to do. "We treat your house like it's our home" will always be our motto. That will never change. And we look forward to serving you and all of your heating and air conditioning needs.

It's hard to believe that summer is over and kids are back to school. Time's really flying by. Before you know it September will be over and we'll be decorating for Halloween. Unfortunately it's already starting to get darker earlier and that means at some point, temperatures will be dropping. And I know that it's hard to think about Old Man Winter, but before you know it, he'll be knocking at our doors too. So, before he does, call and schedule your furnace checkout that's still being offered for a limited time for only **\$79.95*** which includes up to one hour service time on the job. We'll even set up your humidifier for heating season operation. Please read the enclosed flyer for all the details about what's included in this special offer and feel free to share it with your family and friends.

You know that if your heating system isn't operating at peak efficiency, it could be costing you lots of extra money. And with rising fuel costs this should be a major consideration. A regular system checkout before the heating season will not only help your furnace work more efficiently when temperatures start to drop but it'll also extend the life of the furnace and prevent expensive repairs. It also gives you the peace of mind that your heating system is ready to operate properly when you turn on the heat that first really chilly day. So be an early bird and be prepared! Give us a call now!

Call **(856) 767-4111** today to schedule your checkout or if you want to contact us by email, you can send a request to Alissa@tjeckardt.com with the dates and times that you are available and she'll get back to you with an appointment. If you schedule your appointment before November 16th, you'll get this service for that special rate of **\$79.95** which is a savings of \$50.00 off our normal hourly rate; after that date, normal rates will apply. Our technicians are qualified to service all brands of equipment. And don't forget besides payment by cash or check, we also accept Visa, MasterCard and Discover for your convenience. You can also visit us at our website www.tjeckardt.com and pay for any of your service invoices online with **Paypal** which is a very secure and convenient way of making a payment without sharing your credit card or checking account information.

Are you interested in reducing your energy costs and increasing your home's comfort? If your home's heating and cooling equipment is more than 10 years old, now may be the best time to consider a new higher efficiency system. Call us for a free estimate. Let us help you find the **best system** at the **best price** in addition to taking advantage of not only the opportunity to upgrade your equipment and your home's comfort level but also use one of the many great financing opportunities that **T.J. Eckardt Associates, Inc.** can make available to you.

As an accredited **GoldStar BPI contractor**, **T.J. Eckardt Associates, Inc.** can offer you the Home Performance with EnergyStar program that provides many ways for you to save energy, money and help to protect our environment. It's a "whole house" approach to energy efficiency and comfort. This program identifies sources of wasted energy and helps you make money saving improvements to reduce your utility bills by up to 25% and makes you more comfortable by upgrading your furnace, air conditioner, domestic water heater, insulation levels and air sealing too. Their best incentive includes a **0% loan, 7 year pay back and up to \$4,000 cash back rebate** on jobs achieving **25% or more in energy savings**. This rebate can even be applied to the cost of your job.

T.J. Eckardt Associates, Inc. is also a long standing **South Jersey Gas Participating Contractor**. A **0% loan, \$0 down payment and up to \$8,000 in financing** is still available for conversions and they even have **0% financing with \$0 down payment up to \$6,500** available for **gas to gas upgrades** if you install a high efficiency furnace and water heater at the same time.

And don't forget about the utility rebates that are still available through the WarmAdvantage and CoolAdvantage programs. These are based on the equipment selected and they're paid directly to you once the job is completed and the forms are submitted and processed by the utility companies. And we'll do all the paperwork for you! In fact, we do all the paperwork – whether it's financing papers and applications, permits, gas conversion forms and the rebate and incentive forms too. It's all part of our "full service policy".

Need other financing? It's available! As a member of the elite **Rheem ProPartner Team, T.J. Eckardt Associates, Inc.** can also offer qualified buyers **0% financing** for up to **18 months with \$0 down payment** on select equipment with minimum monthly payments through Synchrony Bank. If you pay of the loan by the 18th month or sooner, it's an interest free deal! That's really unheard of these days. This is a limited time offer, so give us a call now to take advantage of this amazing opportunity!

Do you or a family member suffer from allergies or asthma or frequent colds? And worry about the air quality in your home? We'll be glad to introduce you the **Air Scrubber Plus**. It's certified space technology that can help keep you safer and healthier in your home. It works by preventing the threat and spread of the flu virus and the common cold. It reduces up to 99% of surface and airborne particles making it your first line of defense in purifying indoor air. It can also reduce contaminants and lingering household odors and extend the life of your equipment as well as improving your quality of your life. And a Honeywell Whole-house humidifier will provide proper humidity to give you a more comfortable living environment at a lower temperature. Not only will you be able to turn down your thermostat for energy savings but it'll also help to prevent dryness and protect the woodwork throughout your home. We'll be glad to give you all the details a free estimate.

Already have a newer furnace and air conditioning system? Then, it's definitely time for a service contract which provides yearly service maintenance on your equipment. . Our best and most popular plan, Plan A, not only includes a heating and air conditioning checkout at the beginning of each season but it also covers all parts and labor too if a repair is needed during the term of the contract. Please call our office for details. We'll be glad to give you a quote and/or sign you up for one of our plans when we come out to do your furnace checkout for this season.

Our full team of qualified installers at **T.J. Eckardt Associates, Inc.** handles both residential and commercial installations. We can take care of all your needs. And our full-time service department is staffed by well-trained technicians to handle any service related problems or requests. Besides our A+ rating from the Better Business Bureau, our company has been recognized by the Delaware Checkbook organization as one of the top five service contractors in South Jersey for quality workmanship and price. And don't forget, we service all brands of equipment.

T.J. Eckardt Associates, Inc. is proud to continue its long affiliation with Rheem that began way back in 1984. As a Top Rheem ProPartner Contractor, we have renewed our commitment to excellence in customer care and complete satisfaction with our premier service and professionalism. We promise to keep your comfort needs and satisfaction well ahead of ours because your best result is ours.

Our new and improved website will be launched soon. To gain more presence on the web, you'll see that our location is listed as Berlin, New Jersey because that's really how Google finds us. So we are in the process of changing all our stationary and forms over to the 230 Williamstown Road, Berlin, New Jersey 08009 address. Because technically that's our address.. So when you see this change, please know that we haven't moved. We've been here in the same building since 1990 with some renovations that have taken place along the way. But you'll also be able to remit your payments and correspondence to this address since the Berlin post office now delivers here daily. And at some point, our Sicklerville post office box will go away.

T.J. Eckardt Associates, Inc. has been proudly serving South Jersey and the Shore area since 1980. Give us a call and let us show you why our company is your **best choice** when you need **1st class** comfort solutions. Our office hours are 8am – 4:30pm Monday through Friday with emergency service available after hours and on weekends. We look forward to serving you. Give us a call at **(856) 767-4111** before that first blast of cold air and start saving!

Sincerely,



Bernadette Eckardt, President
T.J. Eckardt Associates, Inc.